



BioLink 360

<https://www.biolink360.com/job/vp-of-consulting-services-heor-market-access-2/>

Senior Director of Health Policy and Research

Description

Position Title: Senior Director, Policy, Research & Analysis

Location: Remote based

Reports to: SVP

Compensation: 140K-180K+ Bonus and LTIP

We're looking for a seasoned Health Policy leader to for a **Senior Director of Policy, Research & Analysis** with a consulting company focused on Market Access, Pricing and Reimbursement and Value Assessment & Analytics. In this role, you'll work directly with pharmaceutical and biotech innovators bringing breakthrough therapies to market, helping them navigate complex federal, state, and commercial policy landscapes and make high-impact strategic decisions.

This is a highly visible leadership role for someone who thrives at the intersection of policy, strategy, and client advisory, with a particular focus on **Inflation Reduction Act (IRA), Medicare Part D, 340B issues, and national drug policies**. This is a growing team, and the company has a strong position in the marketplace. Their leadership team is a group of renown subject matter experts who are in the trenches with their clients and serving in a project leadership capacity, leading high impact engagement across the pharmaceutical industry. In this role, you will have:

- **Real influence:** Advise senior executives at leading pharma and biotech companies on policy issues that directly impact pricing, access, and reimbursement.
- **Policy depth + business impact:** Translate evolving Medicare, Medicaid, commercial, and state policy into clear, actionable guidance that shapes commercial outcomes.
- **Leadership opportunity:** Lead multi-disciplinary teams, mentor rising talent, and help grow client relationships and new business across the firm.
- **Front-row seat to change:** Work on some of the most consequential policy developments in U.S. healthcare, including IRA implementation.

What you'll do

- Serve as a trusted policy advisor to clients on drug pricing, coverage, reimbursement, and benefit design across public and private payers
- Lead and advise on IRA strategy and negotiations, including manufacturer engagement and pricing provisions
- Monitor and synthesize federal and state policy developments into clear insights and client-ready deliverables
- Lead project teams, manage client engagements, and ensure high-quality, on-time delivery
- Build and expand client relationships, contributing to new business development
- Mentor and develop managers and associates on your teams

Qualifications

What you bring

- 10+ years of experience in pharma, biotech, consulting, policy, advocacy, or a related organization

Hiring organization

BioLink 360

Employment Type

Full-time

Industry

Pharma/Biotech

Job Location

Remote work possible

Base Salary

\$ 140,000 - \$ 180,000

Date posted

January 30, 2026

- Deep expertise in U.S. health policy, with strong knowledge of Medicare, Medicare Advantage, Medicaid, and commercial payer dynamics
- Hands-on experience leading or advising on Inflation Reduction Act (IRA) negotiations
- Credibility with senior client stakeholders and the ability to translate policy complexity into business strategy
- Advanced degree preferred (MPH, MS, MBA, PharmD, PhD), or equivalent experience

For further information, contact:

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